

## PROPOSAL ON CONSUMER PRODUCTS RELATED REVENUE

## I. Understanding and Scope

Ernst & Young would like to obtain the consumer products related information described on Appendix I, which is attached. The specific SIC descriptions of the market segments which are of interest to Ernst & Young will be provided to INPUT by FAX.

The information includes management consulting and information services but no sudit, tax or actuarial related revenue.

The information must be obtained and assembled in the format of Appendix I and provided by FAX to T. Cavanaugh by 3:00 PM on Friday, March 18.

#### II. Conduct of Work and Deliverable

INPUT will assign staff to review its files of vendor data and make contacts with vendors to obtain the information sought by Ernst & Young. INPUT will also validate the information to the extent possible.

#### III. Schedule and Fee

Upon receipt of authorization, work will officially begin to meet the schedule noted in section I. The fee for this assignment will be \$3,000, which will be payable upon delivery of results.

#### IV. AUTHORIZATION

To authorize the project as specified, please sign and return one copy of this proposal. Upon acceptance by INPUT, a countersigned copy of the proposal will be returned to Ernst & Young.

AUTHORIZED BY: Ernst & Young	ACCEPTED BY:
Name /	Name //
Title Hancefel	Title
3/10/94 Date	3/13/94 Date
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### PROJECT WORK STATEMENT

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TITLE Consumer froduct Revenues	DISTRIBUTIO
CLIENT Ernst & Young	CONTRACT FILE
CONTRACT: ATTACHED U TO FOLLOW LETTER VERBAL	LIBRARY FILE
PROJECT LEADER TMC Gain & PROJECT CODE YNCP	NEW JERSEY
DATE STARTED 3/14 PLANNED COMPLETION DATE 9/18	INPUT LTD.
LEVEL OF EFFORT(Professional Man Days)	Originator
TOTAL CONTRACT VALUE: \$ or B _ 3000	
REVENUE DISTRIBUTION (Z or \$) INPUT US / CO   INPUT LTD	
REIMBURSABLE EXPENSES: NO V	SHEILA (Y&Z on
YES	BINDER COPY
EXP. BUDGET TO COVER: TRAV: TELE: RPT. PREP: OTHER:	Date Typed
BILLING SCHEDULE DESCRIPTION Bill at end	
	,
PROJECT DESCRIPTION	
Estimate 93 revenues in retail, wholesale	erte ()
and manufacturing vertical markets	
associated with the consumer product	1
market (sic's to be supplied) for 8	
vendors. Revenues are for intormation	
services and stoategic consulting	
INDICATE TYPE OF WORK: REPORT PRESENTATION  THANK YOU PACKAGE: YES NO	
ACCOUNTING USE ONLY: ENTERED ON CURRENT PROJECT LIST	1



Activity

Proj. Manag

Name Act. Factor ESDs Days

2/18 2/25 3/4 3/11

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MARCH

10

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3/18 3/25 4/1

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Project Spec./Authorization																		
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User Interviews: # On-Site ( )																		-
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JANUARY

1/28 2/4 2/11 5 5 5

1/21



# PROJECT SCHEDULE (Q1-1994)

\*Corporate Week \*\*Ending Date †Working Days; ( ) UK

INPUT

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